



Exhibit "L"

# Official Proposal for City of Jefferson

All Source Enterprises LLC. dba Safe Industries herewith submits a proposal to City of Jefferson for a fire apparatus manufactured by Fire Master on February 26, 2026:

<b>Package:</b>	Retail WT188 – One (1) Fire Master Tanker with a Hale MBP 1000 GPM PTO Pump and a 2000 Gallon Water Tank	\$475,000.00
	<ul style="list-style-type: none"> <li>• Prior to Delivery of the Apparatus, Safe Industries Will Perform a Bumper to Bumper Inspection and Pump Test at No Cost to the Customer.</li> <li>• During the First Year of the Truck's Warranty Period, Safe Industries Will Provide Warranty Inspections at 120 and 330 Days After Delivery at No Charge to the Customer.</li> <li>• Contingency Funds</li> <li>• Buy Board Cooperative Purchasing Fee</li> </ul>	<p>Included</p> <p>Included</p> <p>\$7,500.00</p> <p>\$1,500.00</p>
<b><u>Total of Package:</u></b>		<b><u>\$484,000.00</u></b>

*Final Pricing Shall be Subject to Surcharges Incurred on the Materials and Products Required to Build and Provide your Products. Final Invoices will Include a Line Item Labeled "Surcharge" Along with the Applicable Surcharge Amount. This is not a Negotiable Discussion with Safe Industries as we are Passing Through Costs Required to Build and Provide your Products.*

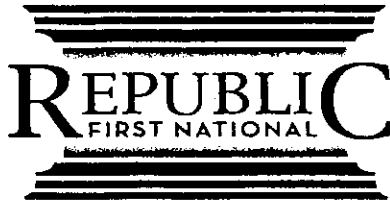
Bidding Organization Name: All Source Enterprises LLC. dba Safe Industries  
 Bidding Organization Address: 5031 Hwy 153  
Easley, SC 29642

Bidder's Representative:

Name: Shaine Reeder  
 Title: Apparatus Sales Representative  
 Phone: (903) 388-5651  
 Email: ShaineReeder@safeindustries.com

Delivery is to be made to the Customer subject to all clauses of the attached contract, within approximately 6-8 months from receipt of the signed and accepted sales order by the Dealer. Proposed delivery days subject to change based on shelving and upfit modifications determined by the department. Safe Industries (the Company) shall not be held liable for any delay, failure to make delivery due to, war, fire, labor disputes, acts of God, governmental regulations, supplier issues beyond Fire Master reasonable control, breakdown of machinery, or any other causes or circumstances beyond the reasonable control of the Company which prevent or hinder the Company's manufacture and/or delivery of the Apparatus. Any changes after order submittal, including those made during a pre-construction conference, may void any penalty clauses or require that delivery and penalty be re-negotiated in good faith by both parties. The Bidder's right to withdraw this proposal, if not accepted within thirty (30) days from the above date is hereby acknowledged. The above price is good for 30 days.





2525 West State Road 114  
Rochester, IN 46975  
(800) 700-7878  
Fax: (800) 865-8517

www.republicfirstnational.com

March 6, 2026

To: Shaine Reeder  
Vendor: Safe Industries  
From: Angie Deming

Customer: City of Jefferson

Thanks for the opportunity to give you a quote on your latest project!

Equipment: One (1) Fire Master Tanker with a Hale MBP 1000 GPM PTO Pump and a 2000 Gallon Water Tank

**OPTION 1**

Unit Cost:	\$ 484,000.00	Term (Years):	<u>5</u>
Down Payment:	\$ 0.00	1 Payment:	\$300,000.00
Net Financed:	<u>\$ 484,000.00</u>	4 Payments:	\$58,035.01
Payment Frequency:	Annual	APR:	4.75%
First Payment Date:	February, 2027		

**OPTION 2**

Unit Cost:	\$ 484,000.00	Term (Years):	<u>7</u>
Down Payment:	\$ 0.00	1 Payment:	\$300,000.00
Net Financed:	<u>\$ 484,000.00</u>	6 Payments:	\$40,635.08
Payment Frequency:	Annual	APR:	4.83%
First Payment Date:	February, 2027		

**OPTION 3**

Unit Cost:	\$ 484,000.00	Term (Years):	<u>10</u>
Down Payment:	\$ 0.00	1 Payment:	\$300,000.00
Net Financed:	<u>\$ 484,000.00</u>	9 Payments:	\$29,002.76
Payment Frequency:	Annual	APR:	4.85%
First Payment Date:	February, 2027		

Delivery Date: August, 2026

- \* To qualify for the quoted rates, audited financial statements required.
- \* This is a proposal only and not a commitment to finance. This proposal is subject to credit review and approval and proper execution of mutually acceptable documentation.
- \* This transaction must be designated as tax-exempt under Section 103 of the Internal Revenue Code of 1986 as amended.
- \* Lessee's total amount of tax exempt debt to be issued in this calendar year will not exceed the \$10,000,000 limit.
- \* Payments and rates reflect pre-application of escrow earnings and manufacturer discounts, if any.

Sincerely,  
Republic First National Corporation

Angie Deming  
angie@rfronline.com



## Who Qualifies for Low-Cost Financing?

- Municipalities
- Municipal Fire and EMS Departments
- Public Works Departments
- Educational Institutions

## You Can Finance:

- Police Cars
- Fire Apparatus
- Ambulances
- Buses
- Snow Plows
- Street Sweepers
- Dump Trucks
- Mowers
- Sewer Machines
- 911 Systems
- New Construction
- Building Expansion and Renovation
- Energy Management
- Computers & Copiers
- And More

To see if lease purchase financing is the best option for you, contact the experts at **Republic First National**.



## Consider the advantages of lease purchase financing for your next purchase:

- 100% financing is available
- Competitive and affordable interest rates
- Flexible terms to meet your needs (monthly, quarterly, semi-annual and annual)
- Delayed payments (start paying next fiscal year)
- Ownership after your final payment
- Lower interest rates due to tax-exempt status

## LEASE PURCHASE FINANCING

- No large, upfront cash outlay.
- Lease purchase financing provides for purchasing of an asset through installment payments.
- You build equity with each payment, and own the equipment after making the final payment. Unlike a car lease, this is not a rental plan.
- For municipalities, lease purchase financing is considered tax exempt financing. We are exempt from paying federal income tax on the interest. We pass those savings on to you in the form of lower interest rates.
- Lease purchase financing is not considered debt in most states, so only the current year's lease payment is included in your budget and no voter approval is required.

Keep in mind lease purchase financing is not a rental plan. You **build equity** with each payment and **own the equipment** at the end of the repayment term.

**800.700.7878**

or visit  
[www.republicfirstnational.com](http://www.republicfirstnational.com)

## We're not your typical bankers.

We are an experienced and reliable national financing company helping municipalities, public works, school districts, fire departments and other public service organizations buy the equipment they need in the most cost effective manner. We make financing easy, accessible and affordable.

### Why Use Republic First National?

**Experienced** – Our trained team is exclusively focused on municipal financing.

**Dependable** – We are here when you need us for a quick funding turnaround or to answer your questions.

**Friendly** – Our team of friendly professionals will guide you through the process painlessly, preparing the proper paperwork and clearly explaining every step.

**Satisfied Customers** – Our business depends on satisfied customers. We've built our reputation on delivering simple, quick and affordable financing.

To learn more, please contact us:

**800.700.7878**

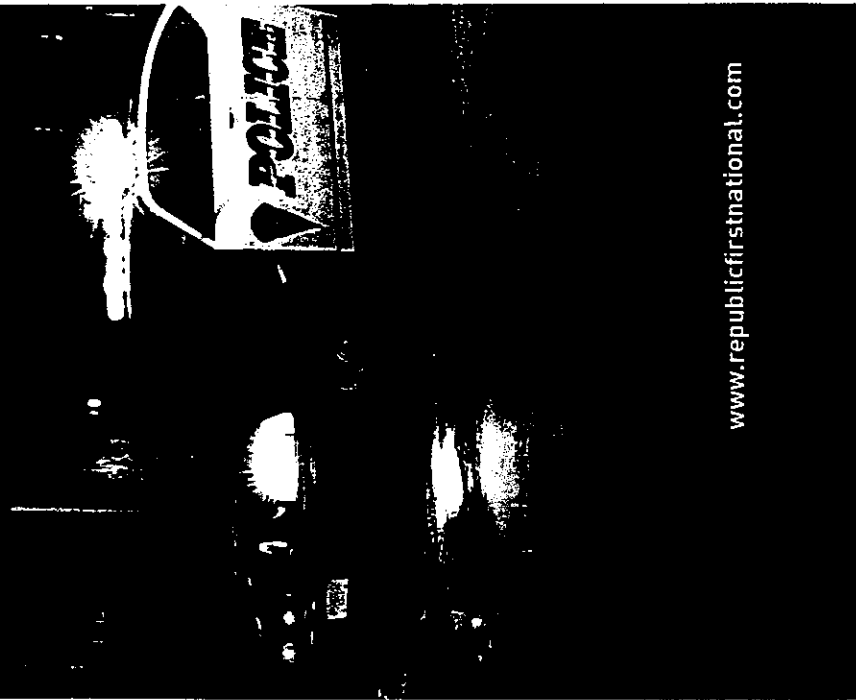
[www.republicfirstnational.com](http://www.republicfirstnational.com)



Republic First National  
2825 West State Road 114  
Rochester IN 46975



## Your Municipal Financing Resource



[www.republicfirstnational.com](http://www.republicfirstnational.com)

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# REPUBLIC

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For equipment under \$150,000, all the Department fills out is a one page credit application and sends it in with the Department's last three year-end financial statements.

Payment terms can be arranged to suit the available budget. You can make your payments over 2 to 15 years (depending upon the equipment).

**\* Annually \* Semi-Annually \* Quarterly \* Monthly \***

During the lease, title to the equipment usually resides with the lessee so that the Department's sales and property tax exemptions apply. After completing the payments the Department owns the equipment, there is no balloon or residual payment at completion.

If funds become available, the lease can be paid off at any time after completion of the first fiscal year. A detailed schedule showing the purchase option after each payment is provided for the Department.

Deferrals, down-payments and advanced payments can also be arranged for the Department's benefit. Up to 100% of the equipment cost can be financed, and training and maintenance can also be included. Lease Purchase is an ownership plan, not a rental.

Under most payment plans, no down payment or security deposit is required. However, structuring the lease with advance payments may lower the net cost of financing to the lessee. Republic First National Corporation can also defer the 1st payment up to one (1) year.

Lease Purchase financing allows the Municipal Departments to get the equipment they need immediately without waiting for voter approval through a bond issue.

Leases for municipal departments are characterized by a Non-Appropriation clause which specifies that the lease may be terminated in the event funds are not made.



## Sandra Wright

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**From:** Kimberly Parsons <kparsons@cityhallofjefferson.com>  
**Sent:** Wednesday, March 18, 2026 11:19 AM  
**To:** Sandra Wright  
**Cc:** Melissa Boyd  
**Subject:** Discussion - Purchase of Pumper Truck

**Follow Up Flag:** Follow up  
**Flag Status:** Flagged

Dear Sandra:

I am writing to request the commissioners consider the possibility of contributing toward the purchase of a pumper truck for the Volunteer Fire Department.

First of all, I am the most junior member of the council. Forgive me if I explain something that other people already know or understand; I'm learning.

I know that the city and county already have an interlocal agreement to mutually benefit the citizens of Marion County. At the time that interlocal agreement was executed, I am not certain that the need for a pumper truck was on the table. I also understand that the 25-26 budget has already passed; I do not have all the details of the county's budget at my fingertips.

In any case, as I understand from VFD Chief Victor Perot in our regular city council meeting held last night, pumper trucks have a "life time." Our current truck is nearing the end of its cycle. This year alone, repairs to that truck have cost the city \$38K.

As I understand it, we also receive a Public Protection Class Rating (PPCR) that relies, in part, on the availability and reliability of the equipment and services our fire department is able to use and provide. Our current rating has risen to 5, which is an improvement from prior rating of 7. (The rating may have been lower at some point, but it was a long meeting and I am not certain my recall is 100% correct. I am sure that at one point it was at 7, possibly as low as 8.) This rating directly affects our citizens' ability to purchase fire insurance and the cost of those policies.

The truck in question is a Fire Master manufactured 2/26/2026. It has a Hale MBP 1000 GPM PTO Pump and a 2000 Gallon Water Tank. If the commissioners decide to take up this matter, I am sure we can get all documentation and specs regarding the truck to them.

The total cost of the truck is \$484,000. The VFD has a grant from the Texas Forest Service in the amount of \$300,000 toward the purchase of the truck, leaving a balance of \$184,000 to be paid. We have financing quotes from Republic First National at interest rates of 4.75%-4.85%, depending on terms (5-, 7-, or 10-year terms). In our 2025 budget, we have a Capital Outlay line item for the VFD of \$45K; that was set aside to cover the anticipated repairs mentioned above. As I understand it, we usually set aside \$20-\$25K for capital outlay for the fire department, but it was increased in anticipation of those repairs. To meet the note obligation for any of the financing options offered, the city would have to continue to budget beyond the usual amount for

the next 4-9 years. (About \$4K - \$38K more per year, depending on the term of the loan). As you can imagine, we are looking at what could be a good deal of money for our city.

Additionally, due to the terms of the Texas Forest Service grant and the limited availability of this kind of truck, we have to move somewhat quickly on this matter. The council tabled the matter to allow time for further review and time to contact you all. We will be taking the matter up again at a special meeting called primarily for this purpose scheduled for Tuesday, March 31. I am reaching out individually, not as an official spokesperson for the council, to see if there is *any* funding available from the county to assist in the purchase. Any amount would be very helpful and appreciated. As you are likely aware, many of the fire and jaws-of-life situations do not actually occur in the city limits, and I'm sure we can all agree we want every citizen or visitor to Marion Co to continue to have the critical assistance they need, no matter their street address.

I would appreciate it if you could consider this matter. Our citizens – and the folks who are willing to do this dangerous work – need crucial equipment to keep doing what they do, to improve our PPCR, and potentially save our citizens' money in ever-increasing insurance premiums. If you need more information, please let me know. If I do not have it, I will ask the appropriate personnel to get it for you. If you would like to speak with me, you can email me or call me at the number below, or I can attend a commissioners' court meeting. I am certainly not an expert on the VFD or pumper trucks, but I would be happy to be there.

Thanks for all you do to improve the lives of Marion Co citizens and visitors.

Sincerely,

Kimberly Parsons  
Alderman Ward 2  
903.205.1550

**MARION COUNTY COMMISSIONERS COURT**

**Public Participation Form**

Instructions: Fill out all appropriate blanks. Please print or write legibly.

NAME:

Kimberly Parsons

HOMEADDRESS:

207 River Oaks Drive

Jefferson TX 756057

HOME TELEPHONE:

254 315. 2378

PLACE OF EMPLOYMENT:

—

EMPLOYMENT TELEPHONE:

—

Do you represent any particular group or organization?

City of Jefferson, Ward 2

If you do represent a group or organization, please state the name, address and telephone number of such group or organization.

305 E Austin

Which agenda item (or items) do you wish to address?

H

In general, are you for or against such agenda item (or items)?

Providing information

Signature:

Kimberly Parsons

**NOTE:** This Public Participation Form must be presented to the County Clerk prior to the time that the agenda item (or items) you wish to address are discussed before the Court.